

# Air Mechanical, Inc.

## AIR MECHANICAL INC

# Heating, Cooling, Radiant & Geothermal!

## A Trusted Company Past, Present & Future!



### Past...

Air Mechanical has been located in Ham Lake and serving the North Metro and surrounding Twin Cities area for over 24 years. A family-owned and operated business, Ross Erickson began in 1985 installing heating and air conditioning systems in new homes for several local builders. His philosophy was simple, "Provide quality installations and excellent service to your customers at a fair price." It was that philosophy and hard work that helped Air Mechanical grow in the 90's into one of the larger HVAC companies serving nearly 90 builders. Air Mechanical continued to grow their service and installation departments literally serving thousands of happy customers just like you each year!

### Present...

Despite the downturn in the building industry, Air Mechanical continues to position itself for growth and has taken service and trust to the next level as they continue to employ nearly 70 employees during the peak season of the business. To do this, Air Mechanical offers the following:

- 24 Hour Emergency Service
- Live Operators 365 Days a year
- NATE Certified Technicians
- EPA Certified Technicians
- IGSHPA Certified Geothermal Installers & Technicians
- All Employees are Drug Screened and Background Checked
- Indoor Air Quality Products for a Healthier Home

As a Bryant Factory Authorized Dealer, Air Mechanical does the necessary training in the areas of service, installation and customer service to strive to meet a variety of standards above and beyond most

dealers. In doing so, Air Mechanical proudly boasts a 99.30% customer satisfaction rating and they have received numerous achievements in recent years. Air Mechanical has an excellent rating with the BBB (Better Business Bureau) and they have an "A" rating on Angie's List, receiving their Super Service Award for the 2nd year in a row! In 2008, Air Mechanical was the proud winner of Bryant's Medal of Excellence Award while receiving 2nd place consideration for regional dealer of the year. This award is given to only three companies per year in a five state area and is heavily weighted on training, customer service results and sales.

Air Mechanical is currently undergoing a facelift while updating their operational showroom. They recently added a fully functional Geothermal system and are in the process of installing a new Electric Thermal Storage (ETS) unit. These new products will be used for ongoing training for technicians and installers and will allow customers to stop in and see for themselves how the product will operate, look and sound in their home.

Their technicians and installers are BTU experts! They use the best diagnostic tools to get the job done right the first time and their comfort consultants understand all area utility rebates, manufacturer rebates and Federal tax credit information. Their comfort consultants can meet with you for free and assess what is best for you given your individual situation. They can help recommend a solution to produce the best return on your investment. Air Mechanical pulls all permits, adheres to all city codes and processes all rebates so you don't have to worry.

### Future...

Air Mechanical has the vision, dedication, and experience that builds trust and gives their customers peace of mind when making an important decision on safety and comfort they receive in their home and how best to interact with the environment. As energy costs continue to rise and our society and government are faced with the daily challenge of improving the environment for future generations, the employees at Air Mechanical are working hard to stay on top of the latest technologies that will provide their customers with the necessary alternatives to keep customers safe, help the environment and save on utility costs. Wind, Solar, Hybrid technologies and other energy sources are just some of the new things being considered for future use in your home or small business.

### The benefit to you is:

- Peace of Mind the Job is Done Right
- A Healthier and Safer Home
- More Comfort
- A Better Return on Your Investment
- More Savings
- A Cleaner Environment

Whether you are in need of a repair, need a tune-up, are looking to replace that old equipment, or are in need of indoor air quality solutions, trust the experts at Air Mechanical to find a solution to your problem today, tomorrow and in the future!

*"Creating Custom Comfort" Since 1985!*

Visit their operational showroom at:

**16411 Aberdeen St. NE  
Ham Lake, MN 55304**

**AIR MECHANICAL INC**  
HEATING COOLING & RADIANT  
*"Creating Custom Comfort" Since 1985*

**Geothermal Heat Pumps....  
True Savings! Environmentally Safe!**

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